

|  | A - Confirmed proposal   | Option B1 - Estimates  | Option B2 - Estimates  | Option B3 - Estimates  |
|--|--|--|--|--|
| Coverage achieved by end of 2025   | 536k premises  | Unknown, but high level modelled estimate 52k premises   | Unknown, but high level modelled estimate is 127k Premises   | Unknown, this is dependent on subsequent commercial deployment   |
| Connection by end of 2025  | #### premises connected  | Unknown, but high level modelled estimate is circa ### premises connected  | Unknown, but high level modelled estimate is circa ### premises connected                                    | Unknown  |
| Speeds delivered (% greater than 100mbps)  | 100%   | 100%   | 100%   | Unknown  |
| Served by FTTH   | circa ###  | Unknown  | Unknown  | None   |
| Technology Risk  | Low  | High   | Low  | High   |
| Time lost to "shovel in the ground"  | N/A  | 31 months  | 37 months  | 37 months  |
| Project Costs  | Known (Build and operating costs)  | Unknown  | Unknown  | Unknown  |
| Revenue forecast   | Known  | Unknown  | Unknown  | Unknown  |
| Exchequer Subsidy requirements   | #####<br>#####<br>#####<br>C2.9B inclu VAT & conditional subsidy   | High level estimate = ###<br>##### & conditional subsidy   | High level estimate = approx €#### & conditional subsidy   | High level estimate = ###  |
| SCP capex and Opex subsidy   | BCP cost is estimated to be ##### over 5 years. BCP replaced as fibre rolled-out   | High level estimate = ##### for 10 years   | High level estimate = ##### for 7 years  | N/A  |
| Build capex subsidy  | Deployment Milestone Payment and ongoing capital payments  | High level estimate = ##### & conditional subsidy over 2 years   | High level estimate = ##### & conditional subsidy over 4 years   | High level estimate = ##### over 3 years   |
| Operations/MSC subsidy   | Connection Milestone Payments  | High level estimate = #####<br>#####<br>#####  | High level estimate = #####<br>#####<br>#####  | High level estimate = ##### over 25 years  |
| Quality of service for the final 100,000 premises  | High reliability   | No service available   | No service available   | No service available   |
| Estimate of gross Benefits realised by 2025  | €337m in NPV terms   | High level estimate is circa 7% of that realised under plan A (#####)  | High level estimate is circa 15% of that realised under plan A (#####)                                       | Unknown  |
| State capacity to assure the network is operated in the public interest                                  | High   | Low  | Medium   | Low  |
| Likely market interest/securing bidder(s)  | N/A  | Risk of no market interest   | Risk of no market interest   | Risk of no market interest   |
| Contractual protections to the State   | High   | Low  | Medium   | Low  |
| Subsidy Cost Controls on contract  | High   | Low  | Low  | Low  |
| Subsidy Requirements   | Subsidy costs are capped   | Subsidy cost are unknown and are uncapped  |  |  |
| Control of annual subsidy  | Medium   | High   | Medium   | Medium   |
| Risk of subsidy inflation  | Low  | High   | High   | High   |
| Contingency requirements   | Known - capped within the contract   | Unknown  | Unknown  | Unknown  |
| Cost Benefit Analysis  | Completed based on committed final tender outcome and is compliant with Public Spending Code   | None completed.<br>CBA analysis would be required under any new plan B scenario to comply with Public Spending Code            |  |  |
| Strategy to achieve the NBP ambition   | The intervention Strategy is defined to deliver on the Government's objectives   | The Intervention would need to be revised and further consultation would be necessary before implementing an alternative plan  |  |  |
| Realization of plan  | A detailed plan is developed and ready: to design, deploy and operate the network  | Planning would need to start again and be redeveloped taking into account the revised strategy.                                |  |  |
| State Aid  | Plan A will likely receive State Aid approval in coming months prior to Contract Award   | A new State Aid approval process would need to be initiated  |  |  |
| High Speed Broadband Map   | The High Speed broadband Map is confirmed at c540K premises for the purposes of awarded the plan.  | A new consultation would be required on the high speed broadband map.  |  |  |
| Infrastructure Access  | Risk of implementation with reliance on eir  | Risk of implementation with reliance on eir  |  |  |
| Decision making (products, pricing, NW evolution, investment, resourcing, operation/maintenance etc etc) | Decision making overseen via the contract, day to day operations and management with the commercial sector   | Decision making with the State   |  |  |
| Asset Ownership  | Main Assets reside with infrastructure owners i.e eir and the State's MANs. With other "new" assets such as equipment/fibre cables remaining with commercial sector. | Main Assets reside with infrastructure owners. The State could decide to own other "new" assets such as equipment/fibre cables |  |  |
| Cost control   | Strong given oversight of cost via the contract e.g. oversight of the procurement of contractors and materials. ComReg oversight of rental costs.                    | Control of costs are with the State.   |  |  |
| Expertise  | Ability to attract industry expertise (remuneration, leveraging bid team, consortium expertise, international network)   | Unknown ability to attract industry expertise  |  |  |
| Environmental Risk   | Low  | Medium - dependent on bidder solution  | Medium - dependent on bidder solution  | High   |
| Impact to future Interventions   | Low - As all premises are addresses in the target intervention area  | Low - As all premises are addresses in the target intervention area  | High impact on costs and complexity for any future intervention as cheapest premises have been cherry picked | High impact on costs and complexity for any future intervention as only certain premises have been addressed |
| BCP requirements   | 300 BCPs required over 5 years.  | 1000 BCPs required over 10 years, #####  | 1000 BCPs required over 5-7 years, #####   | No BCPs envisaged  |